

Business Driven PMO Assurance

Helping you set up and manage a business driven PMO

BOT International
Services Overview



PMO Assurance

PMO Assurance is a BOT International services program to help you set up and maintain a business driven PMO.

Why so many PMOs experience execution difficulties

For decades Project Management Offices (PMOs) have had difficulties in getting started and staying on the right track. This is evident in PMOs of all shapes and sizes, in all industries, private and government sectors alike.

Some critics place the blame with the executive team for not taking on the right projects, taking on too many projects, allowing business areas to continue with their pet projects, and abdicating to the PMO the management and coordination of the resulting mess. As a firm that has set up PMOs in over one hundred organizations around the world, we would have to agree that there is some merit to this premise.

Other critics blame the PMO and project managers for having an overly inward mindset on theoretical PMO models, rigid and too detailed project management methodologies, and a focus on project documentation as the primary measure of progress as opposed to more contemporary business driven views. In our humble opinion, blindly pursuing and adopting academic and theoretical approaches and models as opposed to practical business strategies tempered with good business, technology, and financial judgment is perhaps the greatest single reason for the poor track record of PMOs.

Time and time again, too often overlooked is the simple fact that when PMOs are driven by the needs of the business for which they exist to serve, they succeed. And when PMOs are driven by any other motivations or rationale, they fail. While the concept of being business-driven might seem easy and intuitive to grasp and execute, regrettably for many PMOs it is not.

For example, for many organizations the initial setup of a PMO often involves a strategy that is centered on people, process, and tools. And almost always, the constituents of the PMO are not involved in this plan and related work and hence do not have a basis of understanding required to appreciate the value of the PMO and to support the plans and strategies of the PMO.

Without the involvement of the constituents of the PMO, the PMO bears two significant risks. First, the focus of the PMO, whether real or perceived, may not be squarely placed on the needs of the constituents. And second, the value of the PMO will likely not be perceived, or agreed to, by the constituents. This is where we can help.

Business Driven PMO Assurance (BDPA)

BOT International provides a unique services offering called Business Driven PMO Assurance (BDPA). The objective of this offering is to assist organizations in ensuring a successful and constituent-oriented PMO.

This short engagement utilizes the Nemawashi technique and is designed to effectively work with the constituents of the PMO and your leadership team to determine a unanimously agreed to business purpose, vision, and mission for the PMO - their PMO. Based upon this vision and mission, an actionable set of PMO goals will also be consensually agreed to. Each goal will be further defined and agreed to in terms of measurable objectives that specify the how much and by when of that which is to be accomplished.

We will help you in developing and drafting a business driven PMO strategy. This business driven PMO strategy will serve as the document of record which will identify your specific PMO needs and critical success factors. These PMO needs and critical success factors will be assessed in terms of your current state, improvement desired, and benefit of achieving the improvement desired and will serve as input into the ongoing management plan for your PMO.

Customer Testimonials:

"The Business Driven PMO Assurance program enabled us to meet as an executive team, without interruption, to discuss, debate, discover, and unanimously agree on the purpose of our PMO. Expertly facilitated by BOT, we would recommend this program to any organization seeking to set up or repurpose a PMO." IT Director, Midsize Enterprise

PMO Assurance Pricing

Duration: 3 days, Price: \$10,000

BOT International helps you build, operate, and transfer PMO-related knowledge, capabilities, and outcomes throughout your organization.

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